

Bull & Bear Markets

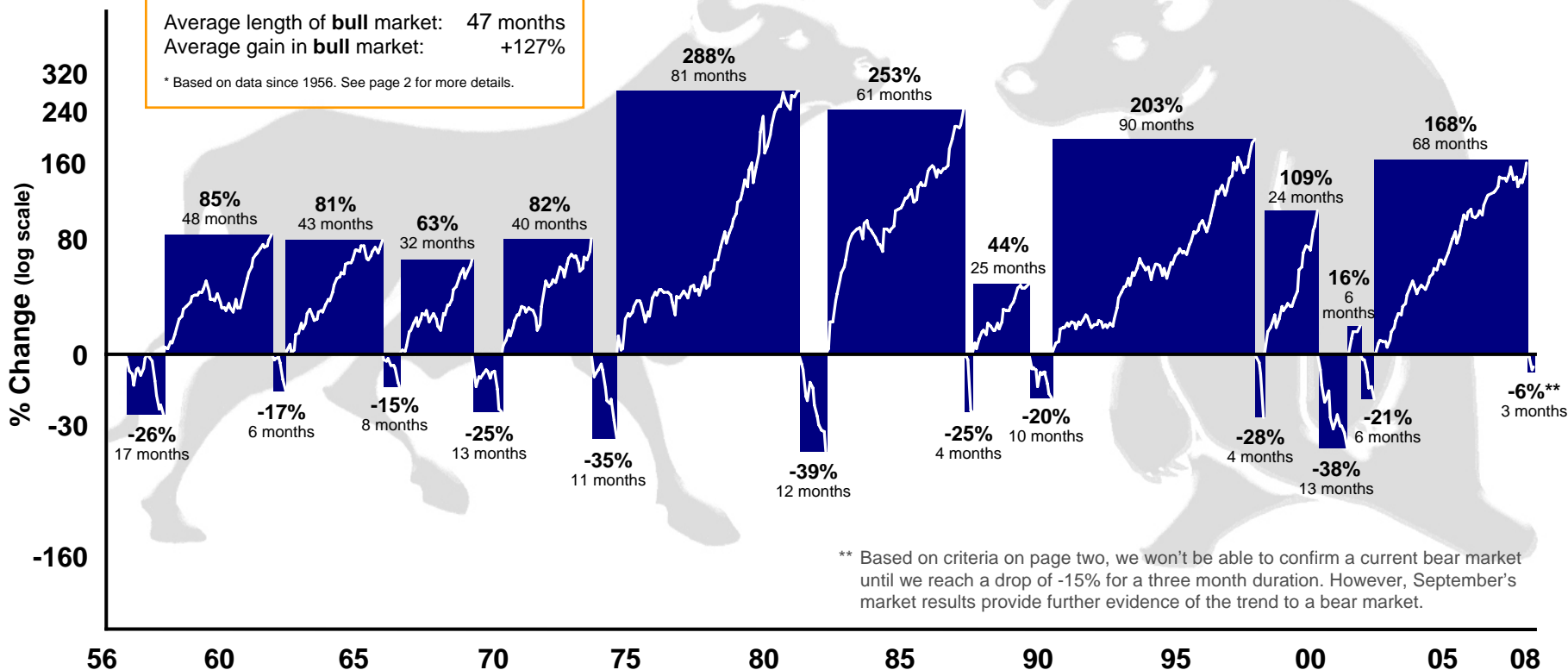
S&P/TSX Composite Index to August 2008

Bull & Bear Facts*

Average length of **bear** market: 9 months
 Average loss in **bear** market: -25%

Average length of **bull** market: 47 months
 Average gain in **bull** market: +127%

* Based on data since 1956. See page 2 for more details.



** Based on criteria on page two, we won't be able to confirm a current bear market until we reach a drop of -15% for a three month duration. However, September's market results provide further evidence of the trend to a bear market.

Source: Mackenzie Financial (Datastream: month-end data points as at August 31, 2008; total return)

Bull & Bear Markets

S&P/TSX Composite Index to August 2008

THE RISKS AND REWARDS OF INVESTING

- This chart represents the bull and bear markets in the S&P/TSX Index since 1956. All bars above the line are bull markets; all bars below are bear markets.
- For the purposes of this illustration, a bull (bear) market is defined as a positive (negative) move greater than 15% that lasts at least 3 months.
- The first bar represents a bear market which, at its lowest point, dropped to -26% and lasted 17 months. This was followed by a bull market rising 85% and lasting 48 months.
- Since 1956 there have been 11 bull markets and 12 bear markets*. As can be seen from the chart, bull markets typically last longer and provide a more significant percentage change.
- Bear markets during this period have averaged -25% and lasted only 9 months. Bull markets during this period have averaged 127% and lasted 47 months. This is the reward for accepting the risk of bear markets.

* See footnote on page 1 for additional details/assumptions on current bear market

INVESTOR BEHAVIOUR

- According to the chart, markets spend more time in positive territory (bull) than negative (bear).
- Bull markets are, on average, longer and more intense, providing a more significant percentage change.
- On average bear markets are more brief, and yet engender fear. It is during these periods that there are significant investment 'bargains' to be found.
- Investor discipline during bear markets is critical.